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To All Concerned Parties,

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Asahi Intecc to Begin Direct Sales of its products for interventional cardiology in France

Asahi Intecc announces the commencement of direct sales of its products for interventional cardiology in the French market.

ASAHI INTECC CO., LTD. FRANCE BRANCH will undertake the direct sales of products for interventional cardiology as of July 1, 2019.

1. Summary

To date, Asahi Intecc's products for interventional cardiology, such as PTCA guide wires, PTCA guiding catheters and penetration catheters have been sold by Biosensors Europe SA (Biosensors) in France. As of July 1, 2019, ASAHI INTECC CO., LTD. FRANCE BRANCH will begin direct sales of products for interventional cardiology, ending its distributorship agreement with Biosensors on June 30.

In the French market, Asahi Intecc started direct sales of its products for interventional neuro-radiology in June 2014, and for peripheral interventions in September 2018. With dedicated sales promotion activities on products for interventional cardiology, Asahi Intecc will aim further to increase its presence and market share in France.

With business mainly being tender based in France, Asahi Intecc will work together with Biosensors and hospitals to ensure that the stable supply of products for individual tenders and contracts will be maintained so that as little disturbance as possible is caused to customers.

2. Impact on Business Performance

Impact on operating results related to this matter will be minimal.